

# TENANT AND SUBSCRIPTION APIs

## CHALLENGE:

Multi-tenant SaaS applications require set of provisioning APIs towards commerce platforms and marketplaces in order to list SKUs and pricing, spin up new tenants and subscriptions. After that is done, user seats need to be added to specific subscriptions, telemetry data collected and exposed to billing engine, as well as event data about subscription provisioning progress and overall status needs to be available at all times.

## SOLUTION:

Atea Global Services has created a middleware solution for dealing with given challenge. It provides telemetry SDK, set of standard APIs, tenant management console and extensive consumption reporting. This solution is seamlessly integrated with Atea Global Services RETHINK commerce platform for immediate use.

## OUR ADDED VALUE:

- Allowing ISV to focus on development, instead of creating their own API management platform
- Providing standardized approach that integrates with majority of marketplaces out there
- Seamless integration with RETHINK commerce platform

## TO ARCHIVE THAT WE UTILIZE:

- Azure PaaS for scalability
- Service Oriented architecture
- Set of well crafted Azure resource templates

## OUR DIFFERENTIATORS:

- "Pay as you grow" revenue based pricing
- Focus on ISVs
- Understanding of subscription and consumption based SaaS economy
- Package of managed services tailored towards Application management and support
- Optional end-to-end managed and professional services available