

"RETHINK" COMMERCE PLATFORM

CHALLENGE:

In subscription based economy ISV needs a platform to support sales, provisioning, billing, end user self-service and service management.

SOLUTION:

Atea Global Services has created a multi-tenant, purely Azure based, scalable, multi-lingual, multi-currency, white-label commerce portal. Our RETHINK portal is tailored towards supporting subscription based business models.

OUR ADDED VALUE:

- Allowing ISV to focus on development, instead of creating their own commerce platform
- Opportunity to bundle your solutions with managed services, cloud workloads and 3rd party SaaS solutions for cross-sell opportunity
- Automated billing engine for ongoing subscriptions
- Simple and cost efficient integration with your CRM and ERP systems

TO ARCHIVE THAT WE UTILIZE:

- Azure PaaS for scalability
- Azure AD and Microsoft Live ID SSO integration
- Office 365, Azure and managed services offerings for bundling with your products
- Extensive set of APIs
- Service Oriented architecture

OUR DIFFERENTIATORS:

- "Pay as you grow" revenue based pricing
- Zero onboarding upfront costs of any kind
- Focus on ISVs
- Understanding of subscription and consumption based SaaS economy
- Optional end-to-end managed and professional services available